



# Daniel Ka

Daniel's friendly and energetic delivery style makes every training experience an interactive and interesting one. He enjoys delivering well designed and experiential workshops that guide delegates to higher levels of performance. Meeting new people and seeing an improvement in motivation, skill and success is what continues to keep him so motivated in his career.

Daniel delivered most workshops in Mandarin but also occasionally facilitate workshop in English for different projects in China, Indonesia, Thailand and Singapore. Delegates came from different countries and English is 2nd language for most people. With delegates from diverse cultures and backgrounds, Daniel can still clearly deliver the contents and create an interactive learning environment.

Daniel had worked with many top training companies and participated in several global projects. After COVID-19, he also delivered virtual workshops using Zoom, Cisco Webex, Adobe Connect, Google Meet and Microsoft Teams.

## **Career Summary**

Daniel spent ten years with Swarovski as a sales consultant and marketing manager. He managed business-to-business sales channels as well as building consumer-focused branding. He was instrumental in successfully launching the "Create your Style with Swarovski" brand across the Greater China Region.

Daniel began his career as a training facilitator in 2010 and works with a range of leading regional and international companies. He is based in Taiwan and travels all over China regularly. He has led or contributed to many sales team projects focused on increasing sales, negotiation and management skills. Through his broad experience in sales, training, event hosting, industry seminars and workshop delivery, Daniel is an "in-demand" public speaker and workshop facilitator.

## **A Selection Of Clients**

AF KLM, Aigle, Amway, Applied Materials, AstraZeneca, Bayer, BMW, Burberry, Calvin Klein, Cigna, China Trust, Continental, Cytiva, Dassault Systemes, Diageo, Disney, EP footwear, Ernst & Young, Estee Lauder, Foxconn, Fresenius, GE Healthcare, Henkel, Heraeus, ITG, Intel, Johnson & Johnson, JTB, JTI, La Mer, La Prairie, McDonald's, Merck, Motorola Solutions, Nike, Novartis, Panasonic, Pepsi, Philips, PMI, Puma, Qualcomm, Samsung, Sanofi, Siemens, Swarovski, Trelleborg, TSMC, William Grant.

## **Sector Experience**

Digital, fashion retail, automotive, finance, banking, professional services (advertising, PR, accounting, management consulting), telecommunications, technology, travelling, non-profit, manufacturing, aviation, healthcare, life sciences.

## **Professional Qualifications**

- BBA in Public Administration (National Taipei University)
- MBA (City University of New York)
- Certified Imparta Facilitator
- Certified Miller Heiman Facilitator
- Certified facilitator for MBTI Step I & II
- Certified NLP Practitioner
- Certified StrengthScope Coach
- Certified Insights Discovery Facilitator
- Certified Ken Blanchard SL II Facilitator
- Certified Cegos Facilitator
- Certified OTD Business Coach

## **Location and Language**

Based in Taipei. Travels all over China frequently. Mandarin and English speaking.